

Erhan YILMAZ

DIRECTOR OF PRODUCT MANAGEMENT

Highly accomplished Product Management professional with a proven track record of driving revenue growth and innovation within the technology sector. Adept at leading cross-functional teams, aligning product strategy, and fostering a culture of collaboration to deliver market success. Seeking a challenging role to leverage expertise in achieving exceptional results for the next organization.

erhan.yilmaz@itu.edu.tr

+90 549 807 3121

Izmir, Turkey

linkedin.com/in/erhanyilmazitu

WORK EXPERIENCE

Director of Product Management Kron Technologies

06/2022 - Present Izmir, Turkey

Achievements/Tasks

- Achieved a remarkable 20% year-over-year revenue increase in the Privileged Access Management (PAM) product portfolio through strategic planning, product management, and effective team leadership.
- Orchestrated cross-functional teams responsible for product management and software testing, resulting in seamless collaboration and optimized product performance.
- Aligned the vision, strategy, and roadmap for PAM, directly contributing to substantial market success.

Research and Development Manager Kron Technologies

01/2019 - 06/2022 Izmir, Turkey

Achievements/Tasks

- Led R&D initiatives, introducing three game-changing product features that elevated competitiveness and market value.
- Managed R&D projects, securing resources from national and international grant programs, fostering innovation through cross-functional collaboration.
- Cultivated an environment of interdisciplinary teamwork for continuous innovation.

Product Management Lead Kron Technologies

11/2016 - 01/2019 Istanbul, Turkey

Achievements/Tasks

- Led comprehensive market research, sparking innovation in security and efficiency solutions, resulting in higher customer adoption rates and an expanded market share.
- Created user-friendly training materials, smoothing product adoption for teams and clients.
- Pioneered agile problem-solving, setting us apart from competitors.

Integration Engineer Ericsson

07/2012 - 10/2016 Istanbul, Turkey

Achievements/Tasks

- Installed, configured, and tested mobile packet core network equipment for peak performance and user experience.
- Provided unwavering technical support, optimizing mobile network operations and ensuring client satisfaction.
- Spearheaded efficiency-enhancing strategies and best practices, earning a reputation for technical excellence.

SKILLS

Team leadership and management

Strategic planning

Negotiation

Market research and product positioning

Customer relations and project management

Agile Methodologies

Management of Product Portfolio

EDUCATION

MASTER OF BUSINESS ADMINISTRATION (MBA) Ege University

09/2020 - 06/2022
Izmir, Turkey

TELECOMMUNICATIONS ENGINEERING ISTANBUL TECHNICAL UNIVERSITY

09/2009 - 01/2014
Istanbul, Turkey

CERTIFICATES

Professional Coaching

AWS Certified Solutions Architect - Associate

Microsoft Certified: Azure Fundamentals

Google Project Management Certificate

High Performance Collaboration: Leadership,
Teamwork, and Negotiation

Consultancy and Management Skills

INTERESTS

Exploring Diverse Cultures and Culinary Experiences
Through Travel

Clarinetist and Music Enthusiast

Adventurous Outdoor Enthusiast: Hiking and
Camping